



Annual Report
2009
Concho Valley Council

BOY SCOUTS  OF AMERICA®

Mission

To prepare young people to make ethical choices over their lifetimes by instilling in them the values of the Scout Oath and the Scout Law.



Scout Law

A Scout is...

Trustworthy	Obedient
Loyal	Cheerful
Helpful	Thrifty
Friendly	Brave
Courteous	Clean
Kind	Reverent

Scout Oath

On my honor, I will do my best, to do my duty, to God and my country, and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake and morally straight.

Cub Scouting

Cub Scouting, started in 1930, offers exciting activities for younger boys. Tiger Cubs BSA is for 1st grade boys and their parents or guardians. Boys in 2nd and 3rd grade (or ages 8 & 9) are Cub Scouts. 4th and 5th graders (age 10) can join a Webelos den that prepares them to be members of a Boy Scout troop.



Boy Scouting

Boy Scouting was founded in 1910 as part of the [Scout Movement](#) is a program for boys who have completed the 5th grade and are at least 10 years old. The BSA adheres to the [Scout method](#) to teach typical Scouting values such as [self-esteem](#), [citizenship](#) and [outdoorsmanship](#) through a variety of activities such as [camping](#), [aquatics](#) and hiking. The BSA recognizes the achievements of Scouts through advancements in rank and special awards. Only 4% of Scouts are Eagle Scout.

Venturing

Venturing is a program for young men and women ages 14 through 20. Its origins began in 1912, as Sea Scouting a branch of the BSA for older boys. Eventually it became Senior Scouting, then Exploring, and in 1998, Venturing was created. Venturing crews often choose an area of special interest such as sailing, mountaineering, sports, the outdoors or youth ministry.



Learning for Life

Learning for Life is a series of school-based programs designed to support schools and educational organizations in helping youth with character education, life skills, building self-esteem, and developing ethical decision-making skills. The participant program categories, each with its own Learning for Life curriculum developed by the national office, consists of six programs covering kindergarten through Grade 12.

COMMISSIONER REPORT

Daniel Anderson, Council Commissioner

Under the leadership of the Council's two District Commissioners and a staff of Assistant District Commissioners, Unit Commissioners and Roundtable Commissioners, our Scouting Units continued to thrive in 2009.

- 30 registered commissioners
- 45% of our Scouting units earned the Centennial Quality Unit Status
- 961 youth subscribed to Boy's Life Magazine

MEMBERSHIP REPORT

Michael Jenike, VP Membership

In 2009 our three Scouting Districts combined their efforts to provide the leadership needed to serve youth in our 23 1/2 county service area. Traditional membership (Cub Scouts, Boy Scouts and Venturing) and in the Learning for Life program with a total youth count of 2,448.

PROGRAM	MEMBERSHIP	UNITS
Cub Scouts	1,762	63
Boy Scouts	587	49
Venturers	54	9
Total Traditional	2,403	121
Learning for Life		
Exploring	45	4
Total Membership	2,448	125



PROGRAM REPORT

William "Scooter" Scott, VP Program

Many committees worked together to provide a quality Scouting Program for the youth of Concho Valley Council in 2009. Some of the highlights are listed below.

OUTDOOR PROGRAM - Jerry White, Chairman

Camp Sol Mayer continues to be our top notch Boy Scout Camp offering program in Shooting Sports, Aquatics, Climbing and Equestrian.

PROGRAM	YOUTH	ADULTS
Mom N Me	38	36
Fun with Son	48	45
Webelos Woods	147	102
Family Camp	215	99
Summer camp	214	74
Total	662	356

ADVANCEMENT - Bruce Willig, Chairman

Achievement in Scouting continues to be measured through rank advancements and earned merit badges and awards. Results for 2009 are as follows including 48 Eagle Scouts.

PROGRAM	
Cub Scouts	
Ranks	825
Arrow of Light	53
Boy Scouts	
Ranks	238
Merit Badges	1,148
Venturers	
Awards	
Total	2,403

TRAINING-

2009 Training Highlights include: 44 units had fully trained top leaders and 128 adult volunteers completed Youth Protection Training

FINANCE REPORT

Stephan Salmon, VP Finance

2009 was a positive financial year for the Conch Valley Council with significant increases in Friends of Scouting, Sporting Clays, Foundations and Trusts and Program Revenue. These increases were combined with continued success in fiscal control strategies and the result was a balanced budget in 2009.

YEAR END OPERATING FUND BALANCE

2009	\$ 99,705
2008	\$-126,134
2007	\$ -49,633

MARKETING REPORT

Sheila Velarde, VP Marketing

In 2010, the Boy Scouts of America will celebrate 100 years of making a difference in the lives of millions of youth and their families.

Scouting helps our youth grow in character, citizenship and duty to God and Country. Through Scouting young people learn the importance of “*Helping other people at all times*” and that doing their best really counts.

Our youth need Scouting more today than ever before. Scouts grow in self esteem, self confidence and leadership skills and the Scout Oath and Law provides a compass to follow on the path to adulthood and beyond.

The 100th Anniversary of the Boy Scouts of America is an opportunity to reintroduce ourselves as the country’s leading character development program for youth.

Let’s re-engage lost Scouters, promote the great things that Scouting offers, recognize those dedicated volunteers who have made Scouting happen and have the greatest 100th Anniversary party ever!



The BSA Alumni Connection is our call to find Scouting alumni and invite them to be involved with the Boy Scouts of America once again. Scouting alumni aren’t just former Scouts.

Our alumni include everyone impacted by the Boy Scouts of America—family members of Scouts (both past and present), volunteers, Scouters, community leaders, and the tens of millions of Americans who benefit from Scouting in their communities every day.

The program focuses around the three R’s:

Reconnect• alumni with Scouting friends and mentors...and local councils

Rekindle• enthusiasm for Scouting and the values it represents

Re-engage• alumni to become active in Scouting again.

TREASURES REPORT

Phillip Arp, Council Treasurer

The total financial picture of the Concho Valley Council was very favorable in 2009.

STATEMENT OF REVENUE AND EXPENSES

	<u>12/31/07</u>	<u>12/31/08</u>	<u>12/31/09</u> (unaudited)
PUBLIC SUPPORT & REVENUE			
Direct Public Support			
Friends of Scouting.....	164,091	128,704	171,291
Project Sale.....	17,605	9,972	14,548
Special Events - Net of Direct Benefit Cost.....	45,765	19,232	26,703
Legacies and Bequests.....	6	25,000	0
Foundations and Trusts.....	2,036	0	0
Other Direct Support.....	50	0	500
Total Direct Public Support.....	229,554	182,908	213,042
Indirect Support			
United Way.....	94,438	93,501	94,106
Fees from Government Agencies.....	15,876	15,876	0
Total Indirect Support.....	110,314	109,377	94,206
Revenue			
Sales of Supplies - Less Cost of Sales.....	27,078	29,680	26,271
Product Sales -Less Commission and Cost.....	83,624	78,138	90,897
Investment Income.....	223,429	206,693	210,811
Gain or Loss on Investments.....	5,974	(15,123)	8,081
Camping Revenue.....	57,241	47,406	50,435
Activity Revenue.....	32,583	19,441	44,713
Other Revenue.....	8,234	7,169	7,022
Total Revenue.....	438,164	373,404	438,230
Reclass other Direct.....	0	645	75,000
TOTAL PUBLIC SUPPORT & REVENUE.....	777,531	666,335	820,477
EXPENSES			
Employee Compensation			
Salaries.....	378,255	395,137	355,646
Employee Benefits.....	72,600	85,013	76,762
Payroll Taxes.....	31,667	32,689	30,329
Employee Related Expenses.....	0	(11,728)	(20,141)
Total Employee Compensation.....	482,582	501,110	442,596
Other Expense			
Professional Fees.....	34,553	23,180	31,504
Supplies.....	56,723	50,233	55,915
Telephone.....	8,380	9,645	9,623
Postage & Shipping.....	7,578	9,432	8,259
Occupancy.....	89,085	79,480	69,815
Rental & Maintenance of Equipment.....	3,829	7,735	3,570
Printing & Publications.....	4,653	4,967	2,212
Travel.....	63,763	55,306	33,729
Conferences & Meetings.....	17,128	6,788	20,819
Specific Assistance to Individuals.....	9,000	1,050	838
Recognition Awards.....	7,296	7,781	3,350
Insurance.....	26,930	20,217	18,891
Interest.....	11	391	289
Other Expenses.....	3,346	4,321	7,966
Charter & National Fees.....	12,306	10,832	11,398
Total Other Expenses.....	344,582	291,359	278,176
TOTAL EXPENSES.....	827,164	792,469	720,772
EXCESS (DEFICIT) OF REVENUE OVER EXPENSE.....	(49,633)	(126,134)	99,705
FUND BALANCES, BEGINNING OF PERIOD.....	167,233	146,780	81,698
TRANSFER OF FUNDS.....	4,464	61,053	0
Adjustments to Net Assets.....	24,715	0	0
FUND BALANCES, END OF PERIOD.....	146,780	81,698	181,403



MISSION STATEMENT
BOY SCOUTS OF AMERICA

It is the mission of the Boy Scouts of America to serve others by helping to instill values in young people and, in other ways, prepare them to make ethical choices during their lifetime in achieving their full potential. The values we strive to instill are based on those found in the Scout Oath and Law.

2009 CONCHO VALLEY COUNCIL EXECUTIVE BOARD
OFFICERS

President

Barry Hendler, Uvalde

Treasurer

Phillip Arp, Ballinger

Commissioner

Daniel Anderson, San Angelo

Past President

Randal Ross, San Angelo

Scout Executive, Secretary

Dennis Luellen, San Angelo

Legal Counsel

Patrick Shannon, San Angelo

Vice President, Finance

Stephen Salmon, San Angelo

Vice President, Membership

Michael Jenike, San Angelo

Vice President, Program

William "Scooter" Scott, Mertzon

Vice President Marketing

Sheila Velarde, San Angelo

Vice President, Administration

Joe Will Ross, San Angelo

2010 President: Don Griffis, San Angelo

EXECUTIVE BOARD MEMBERS

Will Allison, Sonora
Daniel Anderson, San Angelo
Roy Armstrong, Fort Stockton
Phillip Arp, Ballinger
Brad Bradley, Del Rio
Judge Mike Brown, San Angelo
Robert Chandler, San Angelo
George Clendenin, Christoval
Joseph "Sonny" Cordova, Eagle Pass
Don Griffis, San Angelo
Barry Hendler, Uvalde
Ted Hogan, Odessa
Jon Mark Hogg, San Angelo
Gary Humphreys, Del Rio
Michael Jenike, San Angelo
Dr. J. Robert Meyer, San Angelo

Allen Moody, Rocksprings
Robert "Bob" Nunley, Sabinal
George Pride, Del Rio
Joe Robinette, Brackettville
Joe Will Ross, San Angelo
Stephen Salmon, San Angelo
William "Scooter" Scott, Mertzon
Harold Sharp, San Angelo
Wylie Simmons, Brackettville
Jack Bob Smith, Jr., Wall
Bo Strickland, Christoval
Kent Terrill, San Angelo
Sheila Velarde, San Angelo
Jerry White, San Angelo
Bruce Willig, San Angelo

2009 CONCHO VALLEY COUNCIL STAFF

Scout Executive, CEO

Dennis Luellen

Field Director

Devin Koehler

Amangi Trail District Executive

Geoffrey Parker

Amistad Senior District Executive

Gerardo Martinez

Permian Basin District Executive

Vacant

Office Manager

Lisa Mahler

Registrar

Barbara Jones

Accounting Specialist

David Thompson

Ranger

Mike Wallace

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